TIPS FOR A SUCCESSFUL REO TRANSACTION



Communicating with Premium Title

- Use the complete property address and property ID in the email subject line or when calling Customer Support.
 This will allow the agent to quickly reference the transaction information.
- Save all emails related to the transaction.
- If you are not receiving a timely response from your Premium Title representative, contact his or her supervisor. Supervisors' contact information is listed in coordinators' email signatures.

Know The Disclosures

- If the home is OCCUPIED, neither you nor the buyer can access the property even for inspections or appraisals.
- As disclosed in MLS remarks and in the PSA, listings on the Hubzu[®] Retail Marketplace are sold **AS-IS without** repair or warranty. The seller will not consider repair requests for auction or occupied properties.
- As the buyer's agent, you can access a non-occupied property for any reason during the transaction without an appointment. You can authorize appraisers and inspectors to gain access (as permissible within applicable real estate laws).
- Regardless of lender requirements, water cannot be turned on for inspection, appraisal or any other reason until after closing. An air pressure test may be performed instead.

Buyer, Seller and Agent Responsibilities

- The seller and listing agents often cannot answer specific questions about the real estate owned (REO) property's history (e.g., when was the roof last replaced?).
- The seller and listing broker offer no warranty and make no claim that any property offered for sale on Hubzu.com will qualify for financing.
- It is the buyer's responsibility to verify HOA fees and dues, if applicable, community rules and restrictions, property square footage, lot sizes, taxes, room dimensions and other information deemed important.
- Gas and electric in many instances will be active but not turned on. It's the buyer's responsibility to turn on for inspection or appraisal (at the buyer's expense).

COMMON ACRONYMS

PSA Purchase and Sale Agreement

BA Buyer's Agent

SA Selling Agent

LA Listing Agent

CA Closing Agent*

DP Document Processor

CC Closing Coordinator

EM Earnest Money

EMD Earnest Money Deposit

POF Proof of Funds

PT Premium Title**

RHSS REALHome Services and Solutions

HOA Homeowner's Association

** Premium Title refers to Premium Title Services, Inc. (d/b/a/ Premium Title Agency Services in New York, PTS-Pennsylvania, Inc. in Pennsylvania, Premium Conveyance Services, Inc. in New Jersey), Premium Title of California, Inc., Premium Title Agency, Inc., PTS-Texas Title, Inc. and Premium Title Insurance Agency – UT, Inc.

CUSTOMER SUPPORT

Premium Title Closing Coordinators:

855-339-6325

*Closing Agent may refer to title representative or attorney, as applicable by state

The seller will provide a clear and insurable title at

closing.